



Chile - U.S. Investments

Investing in the United States after Tax Reform

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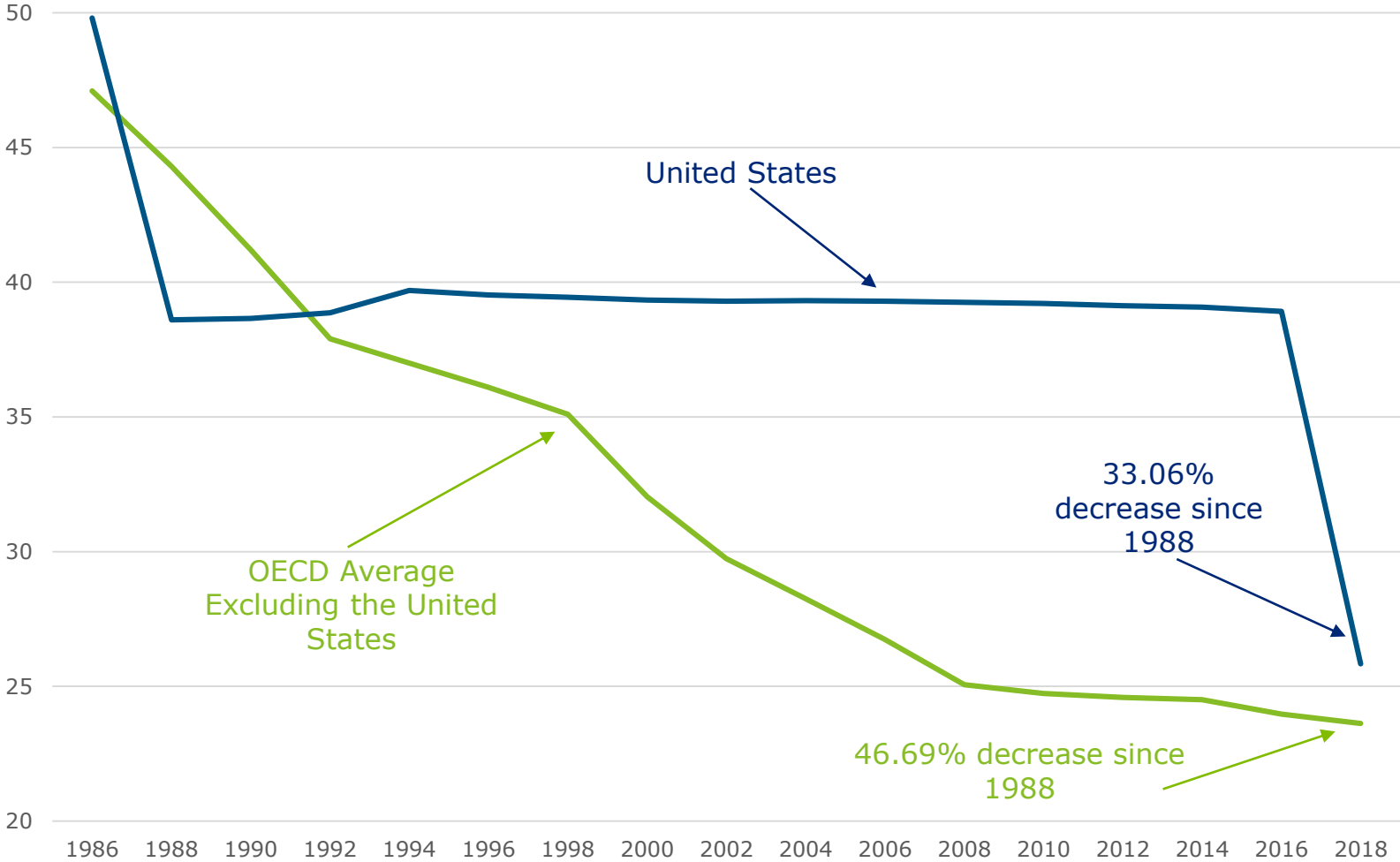
Introduction

- The United States made significant alterations to its federal income taxation system in 2017 with the Tax Cuts and Jobs Act (“Tax Reform”).
- The general framework for the taxation of inbound investments into the United States has remained unchanged, although various anti-abuse rules were added.
- As will be discussed, the United States remains an optimal location for inbound investments with foreign capital.
- Presentation Overview
 - What led to Tax Reform and overview of changes resulting from Tax Reform
 - Framework for U.S. taxation of inbound investments
 - General advantages of U.S. inbound investments
 - Tax structuring opportunities

U.S. Tax Reform Headwinds & Overview

U.S. Tax Reform Headwinds & Overview

Top Statutory (Federal and State) Corporate Tax Rates, OECD 1986-2018



Source: OECD tax database (Apr. 2018). Available at <http://www.oecd.org/tax/tax-policy/tax-database.htm>

U.S. Tax Reform Headwinds & Overview

The Lock-Out Effect

Permanently Reinvested Foreign Earnings of Multinationals (\$ Billions)



Audit Analytics Trend Reports. (2017). Indefinitely Reinvested Foreign Earnings Still Climbing. Sutton, MA. Available at <https://www.auditanalytics.com/blog/indefinitely-reinvested-foreign-earnings-still-climbing/>

U.S. Tax Reform Headwinds & Overview

The Perfect Storm



U.S. Tax Reform Headwinds & Overview

Certain Broadly Applicable Provisions

Provision	Old Rule	Tax Cuts and Jobs Act of 2017
Corporate Tax Rate	Progressive/top tax rate of 35 percent	<ul style="list-style-type: none"> Fixed corporate tax rate of 21 percent
Individual Tax Rates	Progressive/top tax rate of 39.6 percent	<ul style="list-style-type: none"> Top marginal rate is 37 percent
199A Deduction	No deduction available for income earned through a partnership	<ul style="list-style-type: none"> Deduction for qualified business income from a qualified trade or business operated directly or through a pass-through entity Best case scenario, individual rate after application of section 199A deduction is 29.6 percent
Net Operating Losses	Carryback 2 years, carryforward 20 years, without any taxable income limitations	<ul style="list-style-type: none"> No carryback, carryforward indefinitely 80 percent of taxable income
Immediate Expensing	MACRS/bonus depreciation	<ul style="list-style-type: none"> Property with 21-year or less useful life can be immediately expensed

U.S. Tax Reform Headwinds & Overview

Significant International Changes: Outbound

Provision	Old Rule	Tax Cuts and Jobs Act of 2017
Transition Tax	N/A	<ul style="list-style-type: none"> Deemed subpart F income inclusions for untaxed foreign earnings of CFCs and certain other specified foreign corporations
Participation Dividends Received Deduction	Available indirect foreign tax credits (repealed)	<ul style="list-style-type: none"> 100 percent dividends received deduction for dividends paid by certain foreign subsidiaries of 10 percent domestic corporate shareholders
Global Intangible Low-Taxed Income ("GILTI")	Income deferred until actually or deemed repatriated	<ul style="list-style-type: none"> New subpart F category resulting in current taxation of deemed offshore intangible income Certain domestic corporate shareholders are eligible for foreign tax credits and a 50 percent deduction against their GILTI inclusions
Foreign Derived Intangible Income ("FDII")	Domestic production activity deduction (repealed)	<ul style="list-style-type: none"> New intangible preferential regime resulting in 13.125 percent tax rate imposed on deemed onshore intangible income Certain domestic corporations are eligible for a 37.5 percent deduction against their deemed onshore intangible income

U.S. Tax Reform Headwinds & Overview

Significant International Changes: Outbound

Provision	Old Rule	Tax Cuts and Jobs Act of 2017
Expanded applicability of CFC regime	Definition of United States shareholder focused on vote; 30 day de minimis rule; no downward attribution to a related domestic person	<ul style="list-style-type: none"> • Broadened definition of United States shareholder by focusing on vote or value • Eliminated 30 day de minimis rule • Broadened attribution rules to permit inbound downward attribution of stock owned by a foreign person to a related domestic person
Limitations on Foreign Tax Credit	Potential foreign tax credit offset for dividend inclusion; two foreign tax credit baskets	<ul style="list-style-type: none"> • Repeal of indirect foreign tax credit provision • Two additional foreign tax credit baskets for GILTI income and foreign branch income
Restrictions on intangible property transfers	Permitted tax-free outbound transfer of goodwill and certain other specified intangibles	<ul style="list-style-type: none"> • Nearly all outbound intangible transfers subject to United States tax • Enhanced transfer pricing restrictions on intangible transfers

U.S. Tax Reform Headwinds & Overview

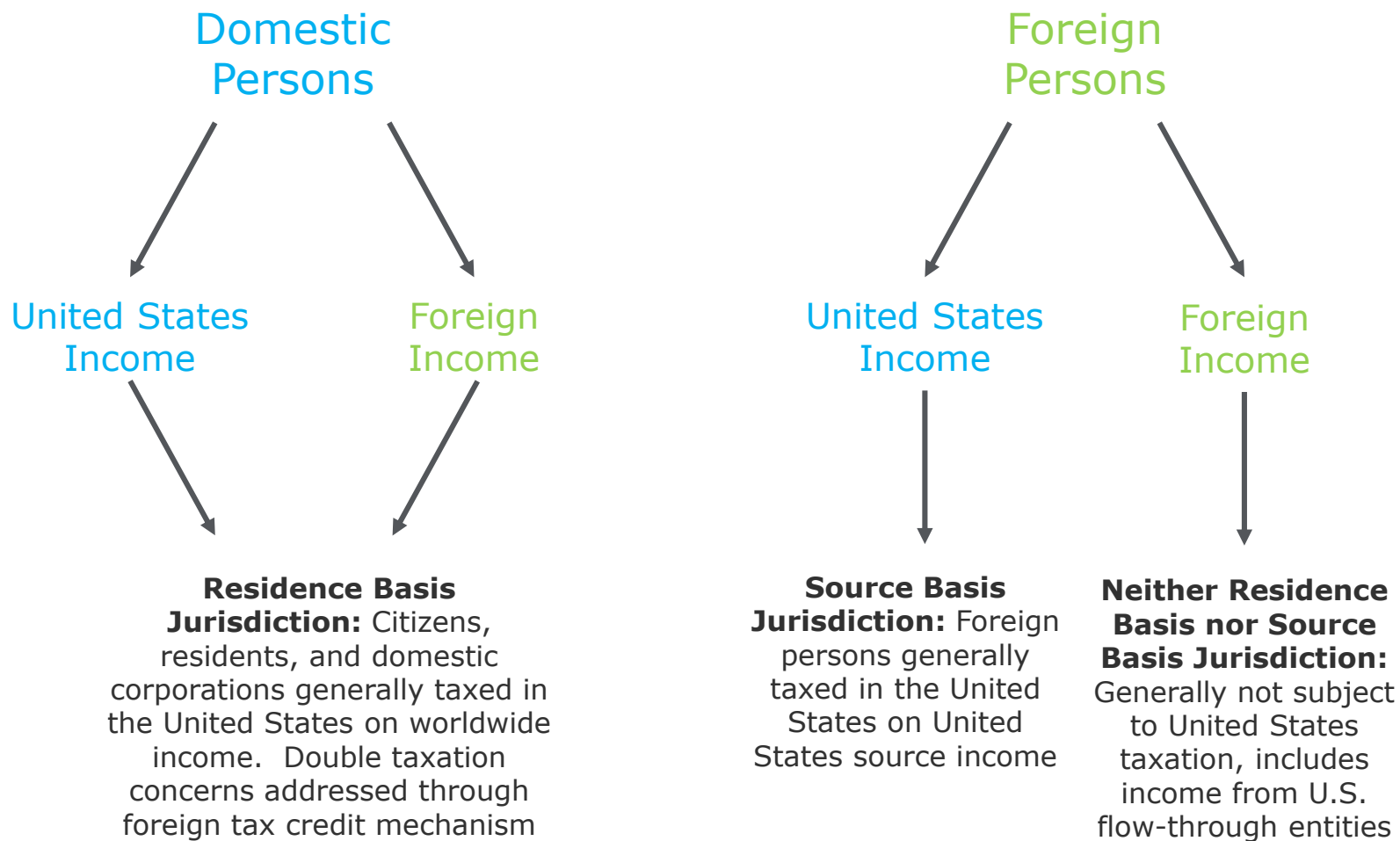
Significant International Changes: Inbound

Provision	Old Rule	Tax Cuts and Jobs Act of 2017
Interest Expense Deductions	Related-party interest expense deductions limited to 50 percent of adjusted taxable income	<ul style="list-style-type: none"> • 30 percent interest limitation on adjusted taxable income • Adjusted taxable income is calculated without regard to depreciation/amortization, interest, and taxes • Includes related and unrelated-party interest
Hybrids Deductions	No specific limitations on deducting hybrid payments	<ul style="list-style-type: none"> • Denies interest and royalty deductions paid to foreign related parties when the hybrid nature of the payment results in no income inclusion • Broad regulatory authority to attack similar issues involving branches, conduit arrangements, and other circumstances
Base Erosion Anti-Abuse Tax ("BEAT")	Corporate alternative minimum tax (repealed)	<ul style="list-style-type: none"> • Imposes a ten percent minimum tax on taxable income modified to exclude certain foreign related party payments • Minimum tax is calculated without the benefit of foreign tax credits • Imposed on domestic corporations and foreign corporations with effectively connected income

U.S. Inbound Taxation Framework

U.S. Inbound Taxation Framework

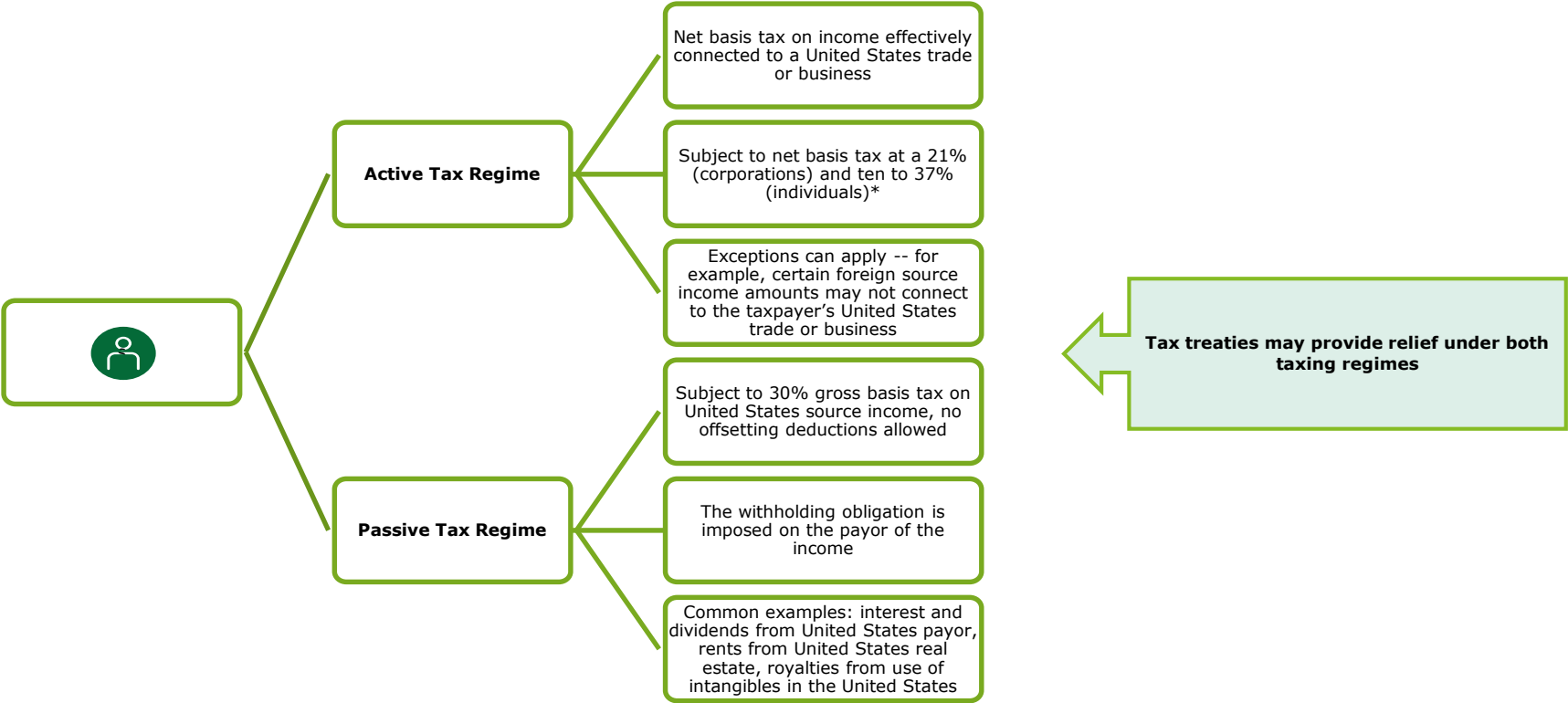
Tax Base: Territorial vs. Worldwide Regime



U.S. Inbound Taxation Framework

Taxation of Foreign Persons: Overview

- Foreign corporations and individuals are subject to United States tax under two alternative taxing regimes: (i) net basis tax imposed on active business income (the "Active Tax Regime") and (ii) 30 percent gross basis tax on certain United States sourced income (the "Passive Tax Regime").

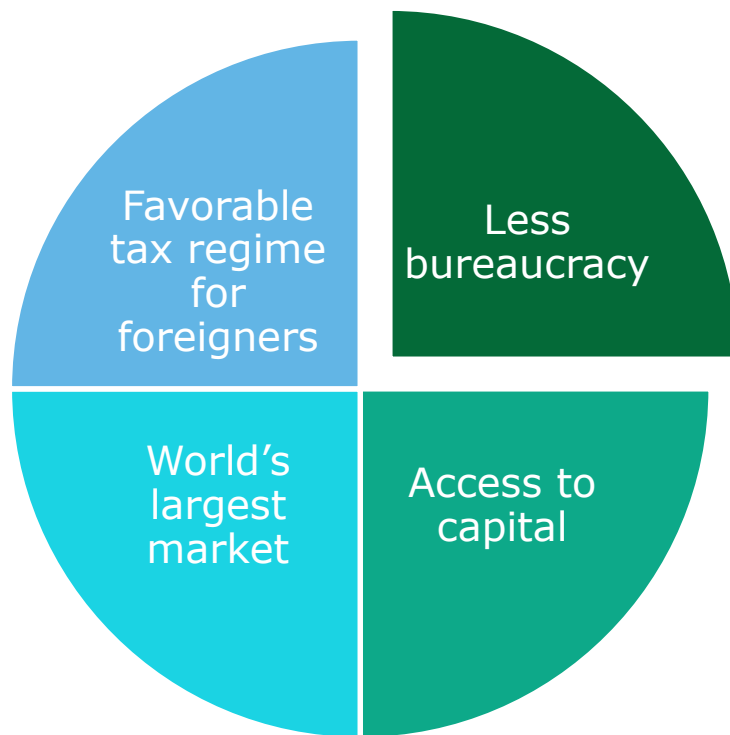


* There may be an additional 30% "branch profits tax" on deemed repatriation to foreign corporations.

U.S. Inbound Investments – Advantages

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Why Invest in the United States?



U.S. Inbound Investments – Advantages

Special Passive Investment Incentives

Base Case

- Interest, dividends, rents, and royalties (i.e., passive income) are generally subject to **30%** tax without structuring and no treaty access.

Capital gains

- Capital gains of a foreign taxpayer are generally **not** taxed in the United States, unless it's a disposition of real estate U.S. property interest.

Portfolio Interest Exemption

- U.S. source interest is generally subject to 0% tax, as long as the foreign creditor owns directly or indirectly less than 10% of the debtor.
- Special attribution rules apply to calculate the 10% direct or indirect ownership (e.g., husband and wife).
- Example: Bonds, notes, etc. (public and private).

Trading Safe Harbor

- Trading in securities or commodities through an agent, or trading in stocks or securities for the taxpayer's own account whether directly by the taxpayer or through an agent does **not** create a taxable presence in the U.S.
- The trading safe harbor creates incentives for foreign taxpayers to have active investment activities in the United States without subjecting them to the active tax regime (e.g., having a U.S. office with an investment management team).

U.S. Inbound Investments – Advantages

Other investment types and U.S. activities

Renewables

Oil and Gas

Special
Joint
Ventures

Active U.S.
businesses

Diversified
investment
portfolios

U.S.
Investment
Offices

Contact information

Contact Information

International Tax Team



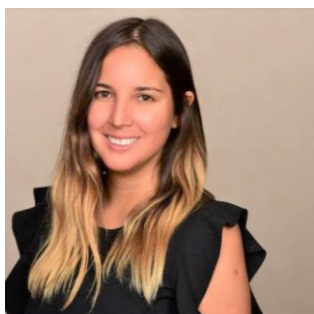
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